



**AGRICULTURAL FINANCE COACHING PROGRAMME –
Initial Step: Agricultural Finance Workshop**

**Vientiane 24th – 28th April 2017
APPLICATION FORM**

Institution's Name		
CEO's Name		
Address		
Country		
Phone		
E-mail		
Website		
Legal status :		
Main shareholders (above 5%)		
Rating (by whom?, since when?)		
Financial report published on Mix Market	Y / N	Date of last report:
Total assets (in USD) at the end of most recent quarter		
Loan portfolio outstanding at the end of most recent quarter		
% of your loan portfolio in agricultural finance		
Number of borrowers at the end of most recent quarter		
% of borrower in rural areas		
Number of employees		

Participant's name	
Position in the institution	
Positions held in the last 5 years	
Experience in Agricultural Finance	



Information on your FI's involvement in financing agriculture and/or other actors of the agricultural value chain

1. What are the current services offered by your institutions in agricultural finance? Please provide details

2. What specific problems/risks does your institution face when serving:
 - Farmers?

 - Others actors implicated in the agricultural value chain?

3. Do you think your institution could better the services offered to your rural/agricultural clients? And how?

4. Is your institution planning to develop new products/services to rural and/or agricultural segments in the next year? If yes, which ones? Please provide details.

5. Have you already attended to an agricultural finance training? If yes, please list sources and dates.

6. What are your expectations for this training?

**Please attach a copy of your latest MFI Factsheet and
of your institution's last annual report (in English if possible)**

I, , CEO of

(Name)	(Position)	(Institution)
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hereby confirm that:

- I understand that my application may not be accepted.
- I certify that any information provided here is accurate and complete.
- I agree, as CEO, to be available personally for this training.

Place and Date

Name

Signature with stamp

Remark: All information provided with this application form will be treated confidentially by Lao MFA, ADA and FAO and used only in relationship with the Agricultural Finance Coaching programme.