

Asia Pacific Accounting and Audit Services Sole Co; Ltd

House No. 01, Unit No. 01, Nongthatai Village, Chanthabouly District Vientiane Capital, Lao PDR Tel: 856 020 2223 9550

Email: Oun_one@yahoo.com

Microfinance Working Group for the Lao PDR (Funded by the United Nations Capital Development Fund, Appui au

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education, Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e. v and other donors)

Statement of the MFWG Management and Audited Financial Statements

For the year ended 31 December 2012

Microfinance Working Group for the Lao PDR

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education, Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

CONTENTS

	Pages
Statement of the MFWG Management	1-2
Independent Auditors' report	3
Statement of receipts and disbursements	4
Statement of fund balance	5
Notes to the financial statements	6- 14
Annex 1: Statement of assets and equipments	15-18

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

STATEMENT OF THE MFWG MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Microfinance Working Group for the Lao PDR ("the MFWG") was established in May 2007 by a group of microfinance practitioners committed to sharing experiences and working together to promote a coordinated approach to sustainable microfinance that works towards international good practice principles in the Lao PDR, located at 113/01 Setthathirath Road, Chanthabouly District, Vientiane Capital, Lao PDR, with assistance from the various donors namely United Nations Capital Development Fund ("UNCDF"), Appui au Development Autonome-Luxembourg ("ADA-Luxembourg"), Saving Banks Foundation for International Cooperation ("SBFIC") and German International Cooperation-Access to Finance for the Poor Project ("GIZ-AFP"), Small Enterprise Education and Promotion Network ("SEEP"), Banking with the Poor Network ("BWTP"), Deutscher Genossenschafts-und Raiffeisenverband e.v ("DGVR") and other donors.

The MFWG Management is responsible for the MFWG's financial statements which is comprised of the statement of receipts and disbursements, and statement of fund balance together with the notes thereto as at and for the year ended 31 December 2012 ("the financial statements").

The financial statements are prepared solely to report the funds received from the various donors namely United Nations Capital Development Fund ("UNCDF"), Appui au Developpement Autonome-Luxembourg ("ADA-Luxembourg"), Saving Banks Foundation for International Cooperation ("SBFIC") and German International Cooperation-Access to Finance for the Poor Project ("GIZ-AFP"), Small Enterprise Education and Promotion Network ("SEEP"), Banking with the Poor Network ("BWTP"), Deutscher Genossenschafts-und Raiffeisenverband e.v ("DGVR") and other donors, the funds disbursed during the year, and the fund balance as at 31 December 2012.

In preparing the accompanying financial statements, the MFWG Management is required to:

- select suitable accounting policies and then apply them consistently in accordance with the
 presentation and disclosure requirements of the MFWG. The accounting policies adopted by
 MFWG Management in preparing the MFWG's financial statements are described in Note 3 to the
 financial statements:
- make judgements and estimates that are reasonable and prudent;
- maintain proper financial operations and controls;
- maintain adequacy of the management structure and general control environment; and
- comply with the related grant agreement.

MFWG Management confirms that they have complied with the above requirements in preparing the financial statements.

MFWG Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the funds requested, authorized for, received and disbursed by the MFWG and to ensure that the accounting records comply with the accounting policies described in Note 3 to the financial statements.

MFWG Management is also responsible for safeguarding the assets of the MFWG, and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

APPROVAL OF THE FINANCIAL STATEMENTS

We hereby approve the accompanying financial statements which are prepared, in all material respects, in accordance with the accounting policies as described in Noted 3 to the financial statements and comply with related grant agreement.

Microfinance Working Group for the Lao PDR (Funded by the United Nations Capital Development Fund, Appui au Development Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

On behalf of the MFWG Management:

Mr. Bandith Sisoukda

Microfinance Working Group for the Lao

PDR

Vientiane, Lao PDR

15 March 2013

Technical Advisor

Microfinance Working Group for the Lao

PDR



Asia Pacific Accounting and Audit Services Sole Co; Ltd

House No. 01, Unit No. 01, Nongthatai Village, Chanthabouly District Vientiane Capital, Lao PDR Tel: 856 020 2223 9550 Email: Oun one@yahoo.com

INDEPENDENT AUDITORS' REPORT

To: The Management of Microfinance Working Group for the Lao PDR

We have audited the accompanying statements of receipts and disbursements and fund balance as at and for the year ended 31 December 2012 and the notes thereto ("the financial statements") of the Microfinance Working Group for the Lao PDR ("MFWG"), funded by the various donors namely United Nations Capital Development Fund ("UNCDF"), Appui au Developpement Autonome-Luxembourg ("ADA-Luxembourg"), Saving Banks Foundation for International Cooperation ("SBFIC") and German International Cooperation-Access to Finance for the Poor Project ("GIZ-AFP"), Small Enterprise Education and Promotion Network ("SEEP"), Banking with the Poor Network ("BWTP") Deutscher Genossenschafts-und Raiffeisenverband e.v ("DGVR") and other donors, as set out on pages 4 to 18. The financial statements are the responsibility of the MFWG's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Basis of opinion

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

The MFWG's policy is to prepare the accompanying financial statements in accordance with the accounting policies as described in Note 3 to the financial statements.

Opinion

In our opinion, the financial statements of MFWG as at 31 December 2012 and for the year then ended are prepared, in all material respects, in accordance with the accounting policies as described in Noted 3 to the financial statements.



Mr. Ounheuane Amkhavanh Managing Director

Vientiane, Lao PDR

15 March 2013

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

STATEMENT OF RECEIPTS AND DISBURSEMENTS for the year ended 31 December 2012

Receipts Fund receipts Total receipts	Notes _	31 December 2012 USD 70,396.16 70,396.16	31 December 2011 USD 69,445.95 69,445.95
Disbursements Operating expenses Personnel Capacity building and Training Participation in International Network Events Knowledge Management Total disbursements Foreign exchange rate loss Net (disbursements)/receipts	5 6 7 8 9 -	10,818.90 8,450.00 37,353.30 14,822.56 1,607.75 73,052.50 24.04 (2,680.39)	19,429.78 7,796.00 25,530.10 12,072.33 307.45 65,135.66 24.46 4,285.83

Mr. Bandith Sisoukda

Microfinance Working Group for the Lao

PDR

Vientiane, Lao PDR

15 March 2013

Mr. Alfred Gugler Technical Advisor

Microfinance Working Group for the Lao

PDR

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

STATEMENT OF FUND BALANCE as at 31 December 2012

Fund balance at the beginning of the year Net (disbursements)/receipts Fund balance at the end of the year	Notes	31 December 2012 USD 16,300.59 (2,680.39) 13,620.20	31 December 2011 USD 12,014.76 4,285.83 16,300.59
Represented by:			
Current assets Cash	10	13,620.20 13,620.20	16,300.59 16,300.59

Mr. Bandith Sisoukda

Chair

Microfinance Working Group for the Lao

PDR

Vientiane, Lao PDR

15 March 2013

Mr. Alfred Gugler Technical Advisor

Microfinance Working Group for the Lao

PDR

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS as at and for the year ended 31 December 2012

1 BACKGROUND INFORMATION

The Microfinance Working Group for the Lao PDR ("MFWG") was established in May 2007 by a group of microfinance practitioners committed to sharing experiences and working together to promote a coordinated approach to sustainable microfinance that works towards international good practice principles in the Lao PDR, located at 113/01 Setthathirath Road, Chanthabouly District, Vientiane Capital, Lao PDR, with assistance from the various donors namely United Nations Capital Development Fund ("UNCDF"), Appui au Developpement Autonome-Luxembourg ("ADA-Luxembourg"), Saving Banks Foundation for International Cooperation ("SBFIC") and German International Cooperation-Access to Finance for the Poor Project ("GIZ-AFP"), Small Enterprise Education and Promotion Network ("SEEP"), Banking with the Poor Network ("BWTP"), Deutscher Genossenschafts-und Raiffeisenverband e.v ("DGRV") and other donors.

The MFWG supports the poverty alleviation efforts of the Government of the Lao PDR, in particular those outlined in the National Growth and Poverty Eradication Strategy ("NGPES") which include movement towards a market-oriented economy, financial sector reform specifically of microfinance providers, client-driven microfinance service development, MFI autonomy including that of interest rate setting, the creation of a microfinance forum and legal space for sustainable microfinance institutions.

The MFWG will not focus solely on information sharing; it will also encourage discussion for proposed activities to be undertaken by participating organizations, assign responsibility for coordinating activities and follow up regularly on progress made.

The objectives of the MFWG are:

Knowledge Management and representation.

To represent the interests of the microfinance industry in providing information on the sector locally and internationally and to provide guidance to those intending to enter the MF market in the Lao PDR; and

To strengthen coordination and cooperation and to facilitate the information flow among MF stakeholders, donors and development partners, government agencies and policy makers; to support on-going learning and research in the microfinance sector and dissemination of research findings.

Capacity building.

To identify and address common needs in training and technical resource development; to pool capacity development resources to maximise impact and outreach of these activities in moving towards international good practice principles.

Advocacy

To engage in policy dialogue that encourages an enabling market environment for sustainable microfinance that meets international good practice principles, to provide feedback to policy makers and/or regulator with regards the existing or desired policies that have the potential to affect the sector.

2 BASIS OF PREPARATION

The MFWG's financial statements are comprised of the statement of receipts and disbursements, and the statement of fund balance which are expressed in the United States Dollars ("USD"). These financial statements are prepared by the MFWG in accordance with accounting policies as described in Note 3.

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

2 BASIS OF PREPARATION (continued)

The financial statements are prepared solely to report:

- a. funds received from the various donors namely United Nations Capital Development Fund ("UNCDF"), Appui au Developpement Autonome-Luxembourg ("ADA-Luxembourg"), Saving Banks Foundation for International Cooperation ("SBFIC") and German International Cooperation-Access to Finance for the Poor Project ("GIZ-AFP"), Small Enterprise Education and Promotion Network ("SEEP"), Banking with the Poor Network ("BWTP"), Deutscher Genossenschafts-und Raiffeisenverband e.v ("DGRV") and other donors;
- b. funds disbursed by the MFWG; and
- c. the MFWG's fund balance.

The MFWG maintains its accounting records in Lao Kip ("LAK") and United State Dollars ("USD"), as these are the currencies in which the majority of its transaction are denominated and settled.

Fiscal year

The MFWG's fiscal year starts on 1 January and ends on 31 December.

3 BASIS OF ACCOUNTING

The significant policies adopted in the preparation of the financial statements are set out below.

Recognition of fund from Donors

Funds from Donors are recognized as receipts when cash is debited to the MFWG's bank account.

Donor funds-direct disbursements related to payments made by the Donors to the suppliers and consultants. These payments are accounted for as fund receipts from the Donors in form of contribution in kind and disbursements when payments are made by and upon receipt of advice from the Donors.

Disbursements

Disbursements are recognised when paid rather than when incurred.

Foreign exchange translation

Transactions in foreign currencies are translated into USD at the exchange rate on the date of each month end. Cash in foreign currencies prevail at the year ended are translated into USD at the exchange rate prevailing at year end.

All exchange differences are recognized in the statements of receipts and disbursements.

Microfinance Working Group for the Lao PDR (Funded by the United Nations Capital Development Fund, Appui au Development Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

FUNDS FROM DONORS/MEMBERS

	31 December 2012	31 December 2011
Fund transferred	USD	USD
UNCDF (meetings, office rent, electricity, telephone, supplies)	_	7,436.76
GIZ-AFP (training, equipment, website, meetings)	8,570.43	133.54
SBFIC (equipment, internet, salary, research, network events)	10,077.33	8,069.53
ADA (rent, salary, translations, training, network events)	1,876.00	11,853.93
SEEP Network (SEEP Scholarship for SEEP Summit) (SEEP		
PMN)	-	1,946.10
SEEP/ Pakistan Microfinance Network	241.00	-
BWTP Network (SEEP scholarship for MF Summit)	751.00	2,642.09
SPTF/Ford Foundation (Annual Conference Den Bosch/Holland (1 participant)		1,701.59
MFWG Members - Training & Administration Fees (Loan		1,701.59
Quality Mgt & Credit and Delinquency Management Training)	_	3,746.00
DTMFI Naxaythong and NDTMFI Oudomxay (ANS & MCPI		0,740.00
Annual Conference 25-30 July 2011)	_	736.00
MFWG Advisor (ANS, Manila ticket)	_	735.00
Plan International (Asia SPTF WS)	240.00	250.00
DGRV	4,022.88	200.00
Lao Rugby Federation	240.02	_
Training fee	5,414.43	-
Ekphathana Deposit Taking Microfinance Institution	1,437.32	_
Microfinance Center	400.00	_
Saynhai Samphanh	800.00	-
Oudomxay Development NDTMFI	908.70	-
Phathukham DTMFI	200.00	-
Sub-total	35,179.11	39,250.54
In kind		
GIZ-AFP (training, equipment, website, meetings)	1,373.05	26,985.41
SBFIC (equipment, internet, salary, research, network events)	25,341.00	1,010.00
SEEP Network (SEEP Scholarship for SEEP Summit) (SEEP		
PMN) SEEP Annual Workshop in Washington contribution by	-	2,200.00
UNCDF	1,203.00	-
SEEP Annual Workshop in Washington contribution by SEEP	1,125.00	_
SEEP Annual Workshop in Washington (Air ticket paid by	, , ,	
private fund of Say and Chanh)	4,075.00	-
SEEP Annual Workshop in Washington		-
DGRV	2,100.00	_
Sub-total	35,217.05	30,195.41
Grand total	70,396.16	69,445.95

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

5 OPERATING EXPENSES

		31 December 2012	31 December 2011
		USD	USD
	Office rent	3,000.00	2,250.00
	Office equipment/maintenance	164.31	7,231.56
	Electricity	848.49	388.71
	Telephone / internet / communications/ mail	181.73	98.86
	Supplies / stationary / printing / photocopies	2,350.79	2,580.06
	MFWG meeting (food/snacks/venue)	_,,	133.60
	MFWG board/sub-working group meetings		342.32
	MFWG board meetings		1,389.57
	Translations	_	
	Transport/rental Car	1 297 00	4,061.23
	Annual external audit for the year ended December 2011	1,287.99	223.00
	Bank charges	2,200.00	-
	Contingency (various)	67.23	
	Contingency (various)	718.35	730.87
		10,818.90	19,429.78
6	PERSONNEL COST		
		31 December 2012	31 December 2011
		USD	USD
	Salary Secretary/Admin staff	8,450.00	7,796.00
		8,450.00	7,796.00
7	CAPACITY BUILDING AND TRAINING		
		31 December 2012 USD	31 December 2011
	Loan Quality Management Training	030	USD
	Social Performance Management TOT	-	19,800.00
	Training Subsidies	-	1,946.10
	Workshops on industry relevant topics	-	3,094.00
	Board Governance Training	4 5 4 7 5 0	690.00
	Market Research & Product Development Training	1,547.53	-
	Internal Control Training	5,211.90	-
		4,063.94	-
	CERISE SPI Tool training	505.00	-
	Exposure visit to Savings Bank/Banking Academy	5,760.00	-
	MF Management Certificate Course Research Study	20,264.93	-
		37,353.30	25,530.10

Microfinance Working Group for the Lao PDR
(Funded by the United Nations Capital Development Fund, Appui au Development Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

PARTICIPATION IN INTERNATIONAL NETWORK EVENTS

		31 December 2012	31 December 2011
	Marchardia for a 11- OFFR DUTTE	USD	USD
	Membership fees (for SEEP, BWTP, others)	290.00	175.00
	MFWG Meetings (food/snacks/venue, BOD allow.)	1,922.36	-
	Translations (external translator)	3,309.24	-
	ADA Collaboration Workshop Hanoi	504.00	-
	BWTP MF Summit/ANS in Shanghai/China	1,550.00	-
	MF Forum Singapore (Ticket Treasurer)	-	134.80
	BWTP Sri Lanka	-	1,100.00
	Asia Network Summit and MCPI Workshop in Manila	-	2,940.00
	SEEP Annual workshop in Washington/US (Treasurer)	6,403.00	4,630.00
	SBFIC Regional Network Meeting in Cambodia (Co-Chair)		1,122.53
	SBFIC Regional Network Meeting in Vietnam	843.95	
	SPTF Working Group Workshop (Feb- March)	-	250.00
	SPTF Annual Meeting	-	1,720.00
		14,822.56	12,072.33
9	KNOWLEDGE MANAGEMENT		
		31 December 2012	31 December 2011
		USD	USD
	Website development	1,373.05	-
	Website support/maintenance	234.70	307.45
		1,607.75	307.45
10	CASH		
		31 December 2012	31 December 2011
	Cash on hand, Noted 10.1	USD	USD
	Cash in Bank, Noted 10.1	76.64	619.46
	Cash in Dank, Noted 10.2	13,543.56	15,681.53
		13,620.20	16,300.99

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

10.1 CASH ON HAND

11	Equivalent to	97 809	11.00	619.46
31 December 2011	mount	asn	11.00	11.00
31	Original amount	LAK 4.869.500.00		4,869,500.00
r 2012	Equivalent to USD	49.64	27.00	76.64
31 December 2012	mount	OSD	27.00	27.00
	Original amount	297,000.00	1	397,000.00
		Cash on hand in Lao Kip	Cash on hand United State Dollars	

10.2 CASH IN BANKS

911	Equivalent to	OSD		878 58	14 791 25	11.70	15,681.53
31 December 2011		nount	USD	,	14.791.25	11.70	14,802.95
31		Original amount	LAK	7.031.250.00	ı	1	7,031,250.00
012	Equivalent to	OSA		11.40	13,531.96	0.20	13,543.56
31 December 2012		amount	OSD	1	13,531.96	0.20	13,532.16
	,	Original amount	LAK	91,250.00	•	1	91,250.00
				Cash in BCEL in Lao Kip	Cash in BCEL in United State Dollars	Cash in Public Bank in United State Dollars	

The MFWG maintains its current bank accounts with Banque Pour Le Commerce Exterieur Lao PDR and Public Bank with non interest bearing.

Microfinance Working Group for the Lao PDR
(Funded by the United Nations Capital Development Fund, Appui au Development Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

COMPARISON OF ACTUAL DISBURSEMENT AGAINST BUDGET

Ref	Activity	Budget in USD	Actual in USD	1	Funding Source
I.	Organization development (Goal 4)				
Α	Office Operating Cost				
1a	Office Rent	750.00	(750.00)	-	UNCDF (rem. funds 2011)
1b		2,250.00	(2,250.00)	_	Member contribution
2	Office Maintenance	400.00	(164.31)	235.69	Member contribution
3	Office Equipment	-	_	-	Member contribution
4	Electricity	500.00	(848.49)	(348.49)	Member contribution
5	Telephone / Internet / Communications/ Mail Supplies / Stationary / Printing /	200.00	(181.73)	18.27	Member contribution
6a	Photocopies Supplies / Stationary / Printing /	250.00	(242.87)	7.13	UNCDF (rem. funds 2011)
6b	Photocopies Supplies / Stationary / Printing /	750.00	-	750.00	Member contributions
6c	Photocopies Photocopies	2,000.00	(2,107.92)	(107.92)	GIZ
7	Transport	500.00	(1,287.99)	(787.99)	Member contribution
8	Annual External Audit	2,200.00	(2,200.00)	-	ADA
9	Office Manager (Admin/Finance)	7,800.00	(8,450.00)	(650.00)	SBFIC
10	Bank Charges		(67.23)	(67.23)	see 11 Contingency
11	Contingency	950.00	(718.35)	231.65	Member contribution
1.	Sub-total Organization Development	18,550.00	(19,268.90)	(718.90)	
II. 1	Capacity building (Goal 3) National Technical Advisor/Trainer/Translator	40,000,00			
2		16,800.00		16,800.00	No Funding
3	Board Governance Training Market Research & Product Development Training	1,520.00	(1,547.53)	(27.53)	ADA
4		7,048.00	(5,211.90)	1,836.10	ADA/DGRV
5	Internal Control Training	4,000.00	(4,063.94)	(63.94)	DGRV
6	Financial Analysis Training	4,000.00	_	4,000.00	DGRV
	CERISE SPI Tool training Exposure visit to Savings Bank/Banking	1,500.00	(505.00)	995.00	SEEP & PLAN
8	Academy Internship/Exposure Visits to host MFI in	4,000.00	(5,760.00)	(1,760.00)	SBFIC
9	Laos MF Management Certificate Course	2,000.00	-	2,000.00	No Funding
10	Research Study	20,000.00	(20,264.93)	(264.93)	SBFIC
11.	Sub-total Capacity building	60,868.00	(37,353.30)	23,514.70	

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

11 COMPARISON OF ACTUAL DISBURSEMENT AGAINST BUDGET (continued)

Ref	Activity	Budget in USD	Actual in USD	Variance in USD	Funding Source
IV	Knowledge Management/Research and re	111 000	Source		
1	Membership Fees	400.00	290.00	110.00	Member contribution
2	MFWG Meetings (food/snacks/venue, BOD allow.)	2,000.00	1,922.36	77.64	GIZ
3	Translations (external translator)	5,000.00	3,309.24	1,690.76	GIZ
4	Capacity Building WS for Partnerships in MF	400.00	_	400.00	Saynhai Samphanh
4a	ADA Collaboration Workshop Hanoi	1,000.00	504.00	496.00	ADA
5	BWTP MF Summit/Asia Network Summit in Shanghai/China	1,200.00	1,550.00	(350.00)	BWTP/ADA
6	SEEP Annual WS in Washington	4,500.00	6,403.00	(1,903.00)	SEEP/ADA
7	SBFIC Regional Network Meeting in Vietnam	1,500.00	843.95	656.05	SBFIC
8	SPTF Working Group Annual Meeting	2,000.00	_	2,000.00	SEEP
9	Performance monitoring of MFIs	_	_	-	N/A
10	Purchase of library MF reference books	326.00	_	326.00	Member contribution
11a	Website Development	1,363.00	1,373.05	(10.05)	GIZ
11b	Website Support/Maintenance	250.00	234.70	15.30	GIZ
12	Printing of bulletin / annual report	750.00	_	750.00	GIZ
13	Award for Best Performing MFIs	1,000.00	_	1,000.00	Member contribution
<i>III.</i>	Sub-total Knowledge Management/ Research and representation	21,689.00	16,430.30	5,258.70	
	Grand total	101,107.00	73,052.50	28,054.50	

The actual disbursements were lower than budgeted mainly due to the following reasons:

I. Capacity Building

- The market research and production development training (3) was lower than budgeted due to the number of the participant is less than the initial plan. In addition, the MFWG has good monitoring on the budget for lunch;
- The financial analysis training (5) which was initially planned to be implemented in the year 2012 was not implemented;
- The CERISE SPI Tool training (6) in Bangkok, Thailand: The tickets for two participants and the accommodation for one participant were paid by SEEP and Plan International.
- The activity for internship/exposure visit to a host MFI in Laos (9) was implemented. However, there
 was no cost involved as the internship was conducted with a MFI in Vientiane Capital.

II. Knowledge Management & Representation

 Translation costs (10) were lower than budgeted which was mainly due to the fact that during the year, some documents were translated by the MFWG's office staff and not commissioned to external translators.

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

NOTES TO THE FINANCIAL STATEMENTS (continued) as at and for the year ended 31 December 2012

11 COMPARISON OF ACTUAL DISBURSEMENT AGAINST BUDGET (continued)

II. Knowledge Management & Representation (continued)

- The cost of the Capacity building workshop for partnership in Microfinance (4) was shared between the MFWG and the participating Board member who paid for part of workshop fee and transportation and covered the ticket and hotel costs.
- The expenditure for the ADA Collaboration Workshop in Hanoi, Vietnam (4a) was lower than budgeted mainly due to the fact that the MFWG paid only for logistics; accommodation and air tickets were covered by ADA;
- The Social Performance Task Force Annual Meeting (SPTF) (8) was paid for by SPTF
- The printing of the annual report 2011 (12) was not contracted out but done at the MFWG office.
- The activity for award for the best performing MFI (13) which was initially planned has not yet been implemented due to a lack of staff. It is foreseen to implement this activity in 2013.

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

ANNEX 1: STATEMENT OF ASSETS AND EQUIPMENTS

	Inv no	Serial No	Qty	Price in Kip	Price in USD	Date of Rec.	Donor
	9.3/ 9.8/ 9.9		ო	3.570.000	446 00	01-Oct-10	GIZ -AFP PN
	MF-AFP VTE	13.1/ 13.2/ 13.3/	7.	3 375 000	422 50	2 20 20 20 20 20 20 20 20 20 20 20 20 20	-
	MF-AFP VTE	29.4	-	728.000	91.00	01-Oct-10	GIZ -AFP PN.08.2044.9-
_	MF-AFP VTE	10.3	_	728,000	91.00	01-Oct-10	
	17.15	4a018672R	_	13 757 000	1 719 50	2 2 2	
	15.3	CNG-9B82G27		2 435,000	00.00	2000	GIZ -AFP PN:08:2044:9-
	37.3	OGAWE022700	-	2,185,000	273.00	18-Oct-10	GIZ -AFP PN:08:2044;9-001:00/GIZ - AFP assets)
		8a255612k					-
	17.21	Part no. pst4el- 00n003	_	13,757,000	1,719.50	08-Dec-10	GIZ -AFP PN:08.2044.9- 001.00(GIZ - AFP assets)
	No number		7	2,176,000	271.00	11-Jan-11	GIZ -AFP PN.08.2044.9- 001.00(GIZ - AFP assets)

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

ANNEX 1: STATEMENT OF ASSETS AND EQUIPMENTS (continued)

	T	T	1	T	T	T		1	T				
Donor	GIZ -AFP PN.08.2044.9- 001.00(GIZ – AFP assets)	GIZ -AFP PN.08.2044.9- 001 00/GIZ - AFP assets)	GIZ -AFP PN.08.2044.9- 001.00(GIZ - AFP assets)	GIZ -AFP PN 08.2044.9- 001.00(GIZ - AFP assets)	GIZ -AFP PN:08.2044.9- 001.00(GIZ – AFP assets)	GIZ -AFP PN.08.2044.9- 001.00(GIZ - AFP assets)	GIZ -AFP PN.08.2044.9- 001.00(GIZ - AFP assets)	GIZ -AFP PN 08.2044.9- 001.00(GIZ - AFP assets)	GIZ -AFP PN:08:2044:9- 001:00(GIZ – AFP assets)	GIZ -AFP PN.08.2044.9- 001.00(GIZ – AFP assets)	GIZ -AFP PN.08.2044.9- 001.00(GIZ – AFP assets)	GIZ -AFP PN.08.2044.9- 001.00(GIZ - AFP assets)	
Date of Rec.	11-Jan-11	11-Jan-11	28-Nov-11	28-Nov-11	28-Nov-11	08-Dec-11	08-Dec-11	08-Dec-11	08-Dec-11	08-Dec-11	09-Dec-11	23-Dec-11	
Price in USD	386.00	00.609	178.00	106.00	489.00	1,521.00	1,418.00	406.00	733.00	286.00	300.00	173.00	11,942.50
Price in Kip	3,105,000	4,900,000	1,425,000	850,000	3,910,000	12,177,000	11,350,000	3,250,000	5,870,000	2,290,000	2,400,000	1,388,000	95,626,000
Qty	_	10	~	_	10	_	_	_	_	-	2	_	
Serial No		Blue color											
Inv no													Sub-total
Description	Filing cabinet (slide doors)	Chairs	Office desk (150x75x75)	Chair (blue)	meeting chairs (brown)	Dell Desk top server	Dell Notebook	LCD Projector	HP Color Printer	Cannon Small Printer	book selves(pine wood)	Clip chart	
S _o	10	1	12	13	4	15	16	17	9	6	20	21	

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

ANNEX 1: STATEMENT OF ASSETS AND EQUIPMENTS (continued)

Donor	SRFIC	SRFIC	SRFIC	SRFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBFIC	SBEIC	SBEIC		SBFIC	SBEIC	
Date of	25/09/2010	25/09/2010	25/09/2010	25/09/2010	27/09/2010	27/09/2010	27/09/2010	30/09/2010	20/11/2010	20/11/2010	20/11/2010	20/11/2010	20/11/2010	21/11/2010	21/11/2010	21/11/2010	28/11/2010	28/11/2010	28/11/2010		28/11/2010	28/11/2010	
Price in	7.00	8 00	00 9	4 00	30.00	43.00	13.00	24.00	8.00	8.00	7.00	3.00	8.00	5.00	4.00	19.00	275.00	312.00	184 00		537.00	796.00	2,301.00
Price in Kip	56.000	64,000	48,000	34,000	238,000	345,000	100,000	190,000	65,000	000'09	52.000	24,000	65,000	43,000	32,000	149,000	2,200,000	2.490,000	1,469,000		4,293,000	6.370,000	18,387,000
Otv	8	00	4	-	_	_	-	_	_	2	_	_	_	_	2	_	_	_	_		_	13	
Serial No																		701100		Model code:	SP2203SWX/XT		
Inv no																	Sony Cyber Shot DSC-W380	Sanyo_RM-963 MS	Sanyo_SWC- M001HC	Samsung Model: SP-	M220S		Sub-total
Description	Coffee Spoons	Water glasses	Toilet hand towel	Water jug	Calculator 1	Punch machine	White Board	USB (8 G)	Rubbish Bin 1	Rubbish Bin 2	Socket/Ext. Cable	Measuring tape	Extension Cable	Headphone & Mic	Mouse Pads	Office clock	Camera	Refrigerator	Water Dispenser	LCD Projector &	Screen	Chairs	
S	_	7	ო	4	2	9	7	œ	တ	10	11	12	13	14	15	16	17	18	19		20	21	

(Funded by the United Nations Capital Development Fund, Appui au Developpement Autonome-Luxembourg, German International Cooperation-Access to Finance for the Poor Project, Saving Banks Foundation for International Cooperation, Small Enterprise Education and Promotion Network, Banking with the Poor Network, Deutscher Genossenschafts-und Raiffeisenverband e.v and other donors)

ANNEX 1: STATEMENT OF ASSETS AND EQUIPMENTS (continued)

Donor	ADA		ADA	ADA		ADA		ADA	ADA	ADA	ADA	ADA	ADA	ADA	ADA		ADA	ADA		ADA	ADA	ADA	ADA		
Date of Rec.	17/01/2011		31/01/2011	31/01/2011		02/02/2011		02/02/2011	18/02/2011	18/02/2011	18/02/2011	18/02/2011	12/05/2011	13/07/2011	22/07/2011		12/08/2011	12/08/2011		02/09/2011	01/10/2011	01/10/2011	11/10/2011		
Price In USD	7.00		5.00	00.9		3.00		8.00	23.00	13.00	8.00	11.00	15.00	22.00	27.00		9.00	7.00		74.00	10.00	7.00	115.00	370.00	14,613.50
Price in Kip	56.000		40,000	48,000		21.000		64,000	180.000	100,000	60,000	86,000	120,000	175,000	216,000		210,000	54,000		589,000	80,000	54,000	917,000	3,070,000	117,083,000
Qty	-		~	_		_		2	20	20	20	2	-	_	_		3	_		1	40	36	-		
Serial No																									
Inv no																								Sub-total	Grand total
Description	Electric plug (5m)	Extension printer	cable	Mouse	Back up Ext. Cable	(5m)	Back up Ext. Cable	(10m)	Cups	Glasses	Coffee Spoons	Placement tray	Wall clock 2	Calculator 2	USB (16 G)	Electric plug (10	m)	Electric plug (5m)	External Hard disk	(500 G)	Small dishes	Forks	Binding machine		
2	_		7	ო		4		c)	9	7	σ	0	10	-	12		13	14		15	16	17	18		